

## NEBCA Financials 2022

Category	2022 actual	2022 budget	2021 actual
<b>INCOME</b>			
Advertisements	\$ 58	\$ 50	\$ 78
Bank Charge Reimbursement	\$ 33	\$ -	\$ -
Breeders Directory	\$ 83	\$ 150	\$ 204
Calendar Sales	\$ 1,948	\$ 2,000	\$ 1,766
Donation	\$ 2	\$ -	\$ 147
Education	\$ 1,591	\$ 1,500	\$ 1,598
Fence Rental	\$ 20	\$ 50	\$ 20
Interest Inc <sup>1</sup>	\$ 19	\$ 25	\$ 36
Library Income	\$ 4	\$ 100	\$ 105
Membership Dues	\$ 5,869	\$ 6,000	\$ 8,018
Merchandise Sales	\$ 1,506	\$ 2,000	\$ 2,127
<u>Newsletter Postage Donation</u>	<u>\$ 10</u>	<u>\$ -</u>	<u>\$ 3</u>
<b>TOTAL INCOME</b>	<b>\$ 11,141</b>	<b>\$ 11,875</b>	<b>\$ 14,103</b>
<b>EXPENSES</b>			
Administrative	\$ 825	\$ 750	\$ 745
Awards	\$ 322	\$ 350	\$ -
Bank Charge	\$ 68	\$ 50	\$ 2
Calendar	\$ 1,299	\$ 1,200	\$ 1,098
Education Committee	\$ 924	\$ 1,000	\$ 842
Gifts Given	\$ -	\$ -	\$ 100
Insurance	\$ 1,200	\$ 625	\$ 625
Library	\$ 26	\$ 350	\$ 89
Merchandise	\$ 10	\$ 2,000	\$ 404
Newsletter	\$ 1,447	\$ 2,000	\$ 1,416
PayPal Transaction Fee <sup>2</sup>	\$ 243	\$ 400	\$ 304
Pamphlets	\$ -	\$ 350	
Trial Expense	\$ -	\$ -	\$ 1,050
National Finals	\$ -	\$ -	\$ 4,000
Novice Finals	\$ 2,999	\$ 4,000	\$ 4,005
<u>Fall Foliage</u>	<u>\$ 4,425</u>	<u>\$ 4,000</u>	<u>\$ -</u>
<b>TOTAL EXPENSES</b>	<b>\$ 13,789</b>	<b>\$ 17,075</b>	<b>\$ 14,681</b>
<b>OVERALL TOTAL</b>	<b>\$ (2,647)</b>	<b>\$ (5,200)</b>	<b>\$ (579)</b>

<sup>1</sup>Interest income has declined significantly. From around \$6 to \$1.50 a month starting in May of 2021

<sup>2</sup>The PayPal transaction fee has increased slightly.

ACCOUNT BALANCES	12/31/2022	12/31/2021	12/31/2020
Bank Of America Checking	\$ 7,059	\$ 15,315	\$ 12,506
Greenfield Coop Checking	\$ 19,806	\$ 15,866	\$ 16,780
ING Business Savings	\$ 19,018	\$ 18,999	\$ 18,963
Cash	\$ 100		
<u>Paypal</u>	<u>\$ 1,584</u>	<u>\$ 99</u>	<u>\$ 2,630</u>
<b>TOTAL</b>	<b>\$ 47,567</b>	<b>\$ 50,279</b>	<b>\$ 50,879</b>

## Fall Foliage - Financial Review

	<u>2022</u>		<u>2019</u>	
<b>INCOME</b>				
Donations		\$		250
Entry Fees	\$	5,880	\$	5,800
TOTAL Income	\$	5,880	\$	6,050
<b>EXPENSE</b>				
Caterer & Food	\$	350	\$	160
Equipment Rental	\$	448	\$	-
Field Rental	\$	500	\$	500
Insurance	\$	100	\$	50
Judge & Travel	\$	2,472	\$	1,647
Miscellaneous	\$	432	\$	754
Portalettes	\$	719	\$	320
Premiums	\$	2,350	\$	2,290
Reimbursement	\$	-	\$	200
Ribbons & Awards	\$	532	\$	528
Sheep	\$	1,800	\$	1,800
Sheep Pen	\$	450	\$	40
Worker Fees	\$	150	\$	-
<u>Trucking</u>	\$	-	\$	-
TOTAL Expense	\$	10,305	\$	8,289
Net	\$	(4,425)	\$	(2,239)
Budgeted NEBCA support	\$	4,000	\$	3,000
over/under budget	\$	(425.00)	\$	761

## Novice Finals - Financial Review

	\$	2,022	2021
<b>INCOME</b>			
Betty Levin Award	\$	82	
Donation	\$	-	\$120
Entries	\$	3,438	\$2,104
T-Shirts	\$	460	
Refund <sup>1</sup>	\$	-	\$648
<u>Handlers Dinner<sup>2</sup></u>	<u>\$</u>	<u>1,200</u>	<u>\$52</u>
Total Income	\$	5,180	\$2,924
<b>EXPENSES</b>			
Betty Levin Award	\$	82	
Equipment Rental	\$	1,064	\$676
Field Rental	\$	-	\$500
Food & Snacks	\$	47	\$589
Handlers Dinner <sup>3</sup>	\$	1,532	\$0
Insurance <sup>4</sup>	\$	50	\$0
Judge	\$	600	\$300
Misc.	\$	333	\$155
Portalettes	\$	433	\$673
Postage	\$	-	
Ribbons & Awards	\$	820	\$838
Set Out	\$	100	\$600
Sheep & Trucking	\$	2,350	\$1,850
Sheep Pen	\$	250	\$500
<u>T-shirts, cost of goods sold<sup>5</sup></u>	<u>\$</u>	<u>518</u>	<u>\$248</u>
TOTAL Expenses	\$	8,179	\$6,930
Net		(\$2,999)	(\$4,005)
Budgeted NEBCA Support	\$	4,000	\$2,700
Under/(Over) Budget		\$1,001	(\$1,305)

<sup>1</sup>2021 - refund for deposits for change of venue, 2019 - refund for prize samples

<sup>2</sup>Handler's dinner monies were collected with the entries and not itemized

<sup>3</sup>Handler's dinner expense was included in food and snack and not itemized in 2021

<sup>4</sup>Insurance - there was a prepaid rider from 2020 available for use for 2021

<sup>5</sup>Due to the timing of the ordering, the committee had orders sent with payment directly to them. This figure represents reimbursement for extras ordered for 2021.